

DSM USA

DES MOINES, IOWA

ADVANCED MANUFACTURING

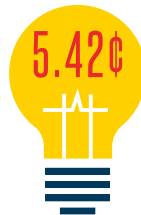


LOW COST, HIGHER PROFITS

17%
LOWER

The cost of doing business is 17 percent lower than the national average.

— Moody's Analytics



The average industrial electricity rate is 5.42 cents per kilowatt-hour.

— Edison Electric Institute

Key costs significantly lower than national average.

29%
LOWER

ENERGY

18%
LOWER

STATE/LOCAL TAX

— Moody's Analytics

RECENT PROJECTS

Siegwerk: **\$10 million** | Windsor Windows & Doors: **\$10.5 million** | Michael Foods: **\$85 million**
Electrical Power Products: **\$15 million** | Innovative Injection Technologies: **\$10.8 million**

PRO-BUSINESS



No sales, use or property tax on machinery and equipment. No sales tax on electricity or natural gas used in the manufacturing process. No corporate income tax on profits from outside Iowa.



Iowa is a right-to-work state.



- Iowa offers a refundable 6.5 percent tax credit for R&D activities.
- State financial assistance.
- Local property tax abatement.

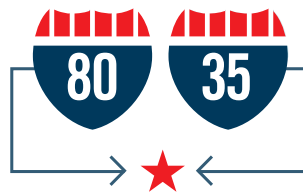


**GREATER DES MOINES
PARTNERSHIP**

TRANSPORTATION INFRASTRUCTURE



- Foreign Trade Zone #107.
- Des Moines International Airport has 20 non-stop destinations, onsite customs and USDA inspectors.
- Railroads include Burlington Northern Santa Fe, Iowa Interstate, Norfolk Southern and Union Pacific.
- Sixty national and regional trucking companies.



Crossroads of I-80 / I-35 and part of NAFTA corridor.



\$4.7 billion in goods and services exported.

— Brookings Institution

EFFICIENT, CAPABLE WORKFORCE



available production workers.

— Iowa Workforce Development

Thirty-seven percent have a bachelor's degree or higher.
— U.S. Census Bureau



Ninety-eight percent graduated high school.

— Iowa Workforce Development



Eighty-six percent with at least five years of experience.

MAJOR MANUFACTURERS IN DSM USA

3M Company | Accumold | Anderson Corporation Storm Door Divisions | Anderson Erickson Dairy Co. | B&G Foods | Bridgestone | ColorFX | DeeZee, Inc. | EFCO Corporation | Emerson/Fisher Division | JBS Swift | John Deere Companies | Lennox | Pella Corporation | Pine Ridge Farms | Quality Manufacturing | The Wittern Group | Titan Tire Corporation | TPI Composites | Tyson | UTC Aerospace Systems | Vermeer Corporation | Weiler, Inc. | Windsor Windows & Doors

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